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Message Text

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PAGE 01 QUITO 04285 272042Z

62
ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-05 RSC-01 DRC-01 AID-07 /025 W
---------- 058298
P R 271835Z JUN 74
FM AMEMBASSY QUITO
TO SECSTATE WASHDC PRIORITY 1561
INFO AMCONSUL GUAYAQUIL

UNCLAS QUITO 4285

FOR COMMERCE/BIC/OEPD

E.O. 11652: N/A
TAGS: BEXP, EC
SUBJECT: FOREIGN BUYER PROGRAM: VIST TO WASHINGTON OF SUB-SECRETARY OF GOVERNMENT, DR. CARLOS ESTARELLAS MERINO.

REF: (A) QUITO 3609, (B) STATE 127547

1. APPRECIATE EXCELLENT PROGRAM OF APPOINTMENTS MADE BY COMMERCE, AS REPORTED IN REF B.

2. LT. GALVEZ, ASSISTANT TO MINISTER GOVERNMENT, CALLED COMAT JUNE 25 TO INQUIRE IF CATALOGS HAD ARRIVED AT EMBASSY, COMMENTING THAT SUBSECRETARY WAS ANXIOUS TO GET ON WITH STUDY OF PROPOSALS. WE REPLIED THAT CATALOGS AND PRODUCT INFORMATION STILL HAD NOT RPT NOT ARRIVED. ACCORDING GALVEZ, MATERIAL WAS AIR-POUCHED BY COMMERCE O/A JUNE 12. IN EVENT SHIPMENT MAY HAVE BEEN LOST OR MISROUTED, REQUEST THAT COMMERCE AIR-POUCH ANOTHER SET SOONEST, IF POSSIBLE.

3. IN BRIEF DISCUSSION, GALVEZ INFORMED EMBOFF THAT VISIT HAD BEEN VERY PRODUCTIVE AND THAT SUBSECRETARY HAD QUOTE ACCOMPLISHED MOST OF HIS OBJECTIVES UNQUOTE. GALVEZ PRAISED ASSISTANCE OF COM-MERCE AND PROJECT OFFICERS' PERSONAL COMPETENCE. ONLY MINOR DISAPPOINTMENT, HE SAID, WAS INTERVIEW WITH EXIMBANK REGARDING POSSIBILITY OF LOAN FOR FUTURE PURCHASES OF SIMILAR EQUIPMENT. SUBSECRETARY APPARENTLY CONSIDERS INTEREST RATE SOMEWHAT HIGH FOR FINANCING PORTION OF LOAN SOURCED FROM COOPERATIVE COMMERCIAL FACILITY. ESTARELLAS EXPECTED GOVERNMENT-TO-GOVERNMENT LOAN AT
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MORE FAVORABLE RATE.

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4. EMBASSY WILL FORWARD MORE DETAILED REPORT ON RESULTS OF VISIT
AFTER DELIVERY OF CATALOGS TO MINISTRY.
BREWSTER

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Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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From: QUITO
Handling Restrictions: n/a
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